



SERVING THE COUNTIES OF NACOGDOCHES, ANGELINA, HOUSTON, TRINITY, POLK, TYLER, JASPER, SAN JACINTO, SAN AUGUSTINE AND SHELBY.

New DETAB Office Drop in and see us any time !

2833-E Ted Trout, just West of the Lufkin Loop on Route 94.



SPECIAL THANKS to those who were so helpful in the moving process:

Manuel Rodriguez of Rod's Drywall (new member!) for his VERY generous donation of drywall repair and prep

Celia Alvarez and Bill Temple of BC Custom Homes for help and support

John Bryan & Crew of JCB Builders, Mike Hineman of Dream Homes and Drafting

Eugene Sustaita of TNT Electric

for their valuable help loading and unloading the moving trailer.

## PRESIDENT JOHN BRYAN LETTER TO MEMBERS

Dear Fellow Members,

**We are keeping a close eye on the happenings in today's economy. As we are going through these tough times,** we need to remember that TEXAS is one of the regions having the least decline in building, so we need to turn from the negative to the positive. We are all keeping a close eye on actions our government is taking and we are looking for answers.

It has been proven that when business is down, the last place to cut your budget is in advertising. In the current market, **this is no time to relax our spending. Keep in mind that DETAB's 2009 Home Products Show is coming** in January, and the show and advertisements in the Show Program are valuable ways to keep your names in the public eye. The DETAB Parade of Homes for 2009 as well as the Home Products Show will be great opportunities **as sources for leads. We can't afford to pass up what proved to generate income for DETAB members.**

In talking to fellow builders and suppliers, I have seen the slowdown coming. While the current economic trend continues, keep in mind one of the benefits of being a member of DETAB is our networking community. As our motto is **"Members Doing Business With Members"**, our **DETAB monthly luncheon meetings will remain your best networking tool.** Make sure to attend the Member Meetings to keep informed of the activities of TAB and NAHB benefiting the Building Industry in legislature.

Yours in fellowship, John C. Bryan



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# DETAB Installs 2009 Board of Directors



On October 30, 2008, DETAB's 2009 Board Members were sworn in by Rick Renfro, DETAB's Texas Association of Builders representative. John Bryan of JCB Builders took the oath as President, Mike Hineman of Dream Homes and Drafting became Vice President, and Celia Alvarez of BC Custom Homes became our Secretary/Treasurer. We were fortunate to retain most of our past Board Members, with the addition of David Hammack of Morrison Supply.



Past President Melvin Linton, Jr., of Melvin Linton Homes was presented a plaque from DETAB for distinguished service for the year 2008.

Many of our members were able to get together at the Installation Banquet at the Hole in One to enjoy good food, mingle and visit, and witness the installation of the new Board. That evening we were pleased to present the contributions from the 14th Annual DETAB Charity Golf Tournament [see article below.]



## DETAB Members Donate Thousands to Local Charities



Eva Walker of The Sheepfold Texas tells DETAB Members about the new facility in Angelina County. Sheepfold is a shelter whose main goal is to help people learn to be self-sufficient and not depend on hand-outs, but to give a hand UP through a Christian ministry. DETAB was able to contribute \$3,000.00 to Sheepfold.

DETAB has been able to work with Habitat for Humanity for years. We have been heavily involved in the actual construction of "habitats" and donated to Habitat for Humanity several times before.

Steve Newton of Habitat for Humanity of Nacogdoches County spoke in appreciation of the \$3,000.00 check presented by DETAB. Judy Temple of Habitat for Humanity of Angelina County was on hand to receive a check for \$500.00 that the Henderson Foundation was generous in giving at the Golf f Tournament fund raiser.



# MEMBERS LIST

## BUILDERS

AmeriTex (Alamo Homes)-  
12/31/2008

A-Plus Restoration & Construction-  
03/31/2009

Abel Flores General Contractor—  
5/31/2009

Baskin Builders-02/28/2009

BC Custom Homes-12/31/2009

Billy Horton Builders—05/31/2009

Burton Homes-05/31/2009

C Square Development—  
05/31/2009

Carl Bolton Construction-  
01/31/2009

Christian Home Builders-  
02/28/2009

Custom Construction-05/31/2009

DB Builders-08/30/2009

DB Construction-03/31/2009

Diboll Williams Construction-  
05/31/2009

Dixon Construction—05/31/2009

Dream Homes & Drafting-  
02/28/2009

Frank Burrows Construction-  
02/28/2009

Goodwyn Construction-  
04/30/2009

Hamel Tile Construction-  
03/31/2009

Handmade Enterprises-  
05/31/2009

Homes By Hershel-02/28/2009

**Hunter's Remodel & Construction-**  
03/31/2009

James Taylor Construction-  
11/30/2008\*\*

JCB Builders-05/31/2009

Jeff Hamilton Construction—  
04/30/2009

Jim Ross Warren Construction-  
05/31/2009

Kerry Powell Construction—  
05/17/2009

McCleskey Enterprises-  
05/31/2009

McNeil Construction-05/31/2009

Melvin Linton Homes-02/28/2009

Montes Homes-05/31/2009

Nu Trend Homes—05/31/2009

Leon Morris Construction-  
05/31/2009

**Palacio's Remodeling & Contrac-**  
tor-05/31/2009

Parker Homes & Repair-  
10/31/2009

Pat Foley Construction—  
05/31/2009

Skillern Construction-02/28/2009

Stewart Construction-05/31/2009

Stricklen Homes-07/31/2009

The Card-Miles Group-07/31/2009

Tony Ware Construction—  
5/31/2009

Western Builders-02/28/2009

## ASSOCIATES

A-1 Johnny Portable Toilets-  
05/31/2009

A-1 Rent All-09/30/2009

Acme Brick Company-05/31/2009

**Alligator Annie's**—05/31/2009

American Real Estate-05/31/2009

Angelina Bath & Marble-  
05/31/2009

Angelina Glass-05/31/2009

Angelina Savings Bank-  
05/31/2009

Angelina Title-05/31/2009

Bancorp South—07/31/2009

Barrett Appliance-05/31/2009

Better Business Bureau-07/31/2009

Big Tin Barn-05/31/2009

Boral Bricks-09/30/2009

Burton Homes--09/30/2009

Carpets by Curiosity-07/31/2009

CB Donovan Real Estate-  
05/31/2009

Center Point Energy-09/30/2009

Century AC Supply -09/30/2009

City of Lufkin Inspections-  
05/31/2009

**Coburn's Supply**-05/31/2009

Commercial Bank-05/31/2009

Community Title-05/31/2009

Consolidated Communications-  
02/28/2009

Contractors Supply-05/31/2009

Countertops By Cannon-  
02/28/2009

Crown Pest Control-05/31/2009

Durett Ready Mix-07/31/2009

East Texas Asphalt Company-  
02/28/2009

East Texas Brick-10/31/2009

East Texas Inspections—  
08/31/2009

Eastex Glass & Mirror-07/31/2009

Elliott Electric-05/31/2009

Enviro-Tech Insulation-05/31/2009

Everett Griffith & Associates-  
02/28/2009

Express Personnel Services-  
05/31/2009

F & F Electric—05/31/2009

**Ferrara's Heating & AC-**  
10/31/2009

First Bank & Trust-05/31/2009

First Community Bank of the  
Woodlands-05/31/2009

Floors-N-More-07/31/2009

Gulf Coast of East Texas-  
05/31/2009

Habitat for Humanity of Angelina-  
10/31/2009

Habitat for Humanity of Nacogdo-  
ches-09/30/2009

**Harry's Building Material-**  
02/28/2009

Hartmann Building Associates-  
03/31/2009

Hunt Stone & Fireplace-  
02/28/2009

Huntington State Bank-05/31/2009

Integra Group-03/31/2009

John Dyess Painting-03/31/2009

Johnson Appliance—05/31/2009

Johnson Excavating-05/31/2009

**King's Plumbing**-05/31/2009

Kwik Kerb-01/31/2009

L & S Floor Works-05/31/2009

Leal Landscaping & Lawn Care-  
05/31/2009

Lisa Wise Drafting-03/31/2009

Lowrance Wholesale Blinds &  
Shutters-09/30/2008\*\*

Lufkin Daily News-03/31/2009

Lufkin Granite-11/30/2008\*\*

Lynn Williams Construction-  
09/30/2009

Maddux Building Materials-  
05/31/2009

Mathews Fine Cabinetry-  
05/31/2009

**McCoy's Lumber**-02/28/2009

Morrison Supply-05/31/2009

Mueller Inc-02/28/2009

Nacogdoches Sheet Metal-  
05/31/2009

Overhead Door Company-  
05/31/2009

Pella Windows & Doors-  
12/31/2008

Polk Oil Company-05/31/2009

Pro Foam Insulators-07/31/2009

R & D Marble-05/31/2009

Rite-Way Insulation -05/31/2009

**Ron's Pool Place**-04/30/2009

Ritter Lumber-05/31/2009

Ross Motor Sports-05/31/2009

Safeco Security-05/31/2009

Seamans Construction Company-  
09/30/2009

Sears Commercial-08/31/2008\*\*

Security & Guarantee-05/31/2009

Sherwin Williams-05/31/2009

Signs by Debbie-07/31/2008\*\*

Socia Septic Systems-05/31/2009

Southern Tile-02/28/2009

Specialtees Unlimited-  
11/30/2008\*\*

Stolz Engineering-05/31/2009

Stone Woodworks-05/31/2009

Temple Inland Forest Products-  
05/31/2009

Texas Custom Cabinets-  
09/30/2008\*\*

Texas State Bank-02/28/2009

The Attic Lift-05/31/2009

The Tradesman-05/31/2009

TNT Electric Company-05/31/2009

Tom Brown AC & Electric-  
05/31/2009

Transit Mix Concrete-05/31/2009

Truss Plumbing -05/31/2009

Walker & Byrd Building Materials-  
05/31/2009

Weatherization Partners-  
03/31/2009

Weatherman Roofing-03/31/2009

Wright Renovations-05/31/2009

WELCOME NEW MEMBERS:

**Rod's Drywall**—10/31/2009

Habitat for Humanity of Angelina  
County —  
10/31/2009

\*\* Denotes members who are soon to have membership expire or who are in the grace period. Contact the DETAB office for renewal in order to keep your membership active. (936) 875-3000



**reliance is...  
earning your confidence  
and trust**

Just like you, your employees need flexibility in their health care coverage. Blue Cross and Blue Shield of Texas offers health insurance coverage designed to be flexible and meet the needs of TAB members.

Sound good? More information about the TAB Health Insurance Program is available when you logon to [aycockandfowlerins.com](http://aycockandfowlerins.com). Request a no obligation quote for your greatest asset – your employees by contacting Abby Schrader at (866) 426-4990 toll-free or by e-mail at [aschrader@aandfins.com](mailto:aschrader@aandfins.com).



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**BlueCross BlueShield of Texas**  
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TA Division of Health Care Service Corporation, a Mutual Legal Reserve Company,  
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# HUNTINGTON INSURANCE

Call Shane Tatum today for the new "Member Advantage"

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for DETAB Members!

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Sales

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Facsimile (903) 655-6807  
E-mail [brent.whiteside@boral.com](mailto:brent.whiteside@boral.com)

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Fax 903-534-8108

Local Mobile 903-520-2052  
My Fax 903-882-6683  
[wyntrammell@yahoo.com](mailto:wyntrammell@yahoo.com)

[www.barrettappliance.com](http://www.barrettappliance.com)



## DETAB ANNUAL CHRISTMAS PARTY

Reserve your table now for the DETAB Annual Christmas Party! It will be held at **Cuzco's Bar & Grill, 2900 Ted Trout Drive, on Thursday, December 18, 2008, at 7:00 PM.** Snacks and a cash bar will be available. Tables are \$300.00 each. For a fun and economical way to give your crew a VERY CHEERY Christmas, join DETAB in celebration of the Holidays. Contact DETAB at (936) 875-3000 or at [cathleen@detab.org](mailto:cathleen@detab.org) to make your reservations.



# GET YOUR NAME ON THE CLICKABLE HOUSE \*\*\*\* FREE \*\*\*\*



Just write an article about your industry with something you would like consumers to know, or a "frequently asked questions" list, and sign it with your name and company name and number. The articles and lists will be updated on the website weekly, so submit as often as you like. Email or fax your article or FAQ list to Cathleen .

Users will click on the section of the house they are interested in, (see Flooring highlighted in yellow) and the information about the member who bought that section will pop. The site is very user-friendly and can have 103,000 page views with 20,000 visitors. Un-sold sections will default to DETAB.

THANK YOU TO THOSE WHO SUBMITTED **Articles and FAQ's:** Leal Landscaping and Weatherization Partners. **For those of you who haven't sent an article or FAQ,** please e-mail Cathleen your submission as soon as possible. These articles are a great way to get your name out there at no additional advertising cost.

- ★ *Build relationships with your Texas State Senators & Representatives*
- ★ *Take a stand on issues that affect your business and our state*
- ★ *Lobby important issues crucial to the housing industry*
- ★ *Show your support for the association that speaks on your behalf*





**TAB NEWS**

TAB's Contracts Package are available to members through DETAB

The contracts and other forms are intended to encompass a variety of transactions that are typical in the field of residential construction and remodeling in the State of Texas. These documents have been prepared to include the changes to the law that were enacted during the recent Texas legislative session. It is anticipated that changes will occur in the future which will impact the utility of these documents. Therefore, your package includes a subscription so that when changes are made, you will receive the updated forms during your subscription period at no extra charge. Your subscription is good for two (2) years, through August 31, 2009.

Contact the DETAB office to order your contract CD : (936) 875-3000, fax 875-3001, or email

cathleen@detab.org.

**NAHB NEWS**

NAHB, in conjunction with the High Production Home Builders Council, has formed the "Fix Housing First" Coalition. The coalition is designed to show lawmakers the broad support for a housing recovery package.

**A Housing Recovery Plan To Revive the American Economy**

*Effective and meaningful action that works for Main Street*

**The Problem:** *Falling home values are at the core of the current economic crisis.*

Home prices and property values continue to dramatically decline across the country, affecting hard-working Americans everywhere.

Americans are hesitant to buy homes now because they fear prices won't stabilize anytime soon.

Existing home inventory is nearing an all-time high and increasing as foreclosures flood the market.

All sectors of the economy are affected because housing is so central to our daily lives.

Thousands (soon to be millions) of jobs across all industries have been lost as a result of the housing crisis.

Consumers have stopped purchasing, and small businesses are failing.

Time is of the essence – single-day market changes can quickly wipe out the \$700 billion economic recovery plan.

**The Solution:** *Short-term, targeted incentives will encourage Americans to buy homes again.*

In 1975, Congress passed a short-term \$2,000 tax credit for all new homes (\$12,000 adjusted for today's median home prices) coupled with subsidized mortgage rates. The stimulus jump-started the depressed economy and the effects continued long after the measure expired. What's needed now to create a housing recovery:

**Enhance the Home Buyer Tax Credit**

Eligible purchases: primary residences between April 9, 2008, and December 31, 2009.

Credit amount: 10% of home price capped at 3.5% of FHA loan limits (geographically dependent) – ranging between approximately \$10,000 and \$22,000.

Eliminate current recapture: Only repayable if home is sold within 3 years.

Monetization: credit available at time of closing.

**Below market 30-year fixed-rate mortgage for home purchases**

2.99% rate available for contracts closed between now and June 30, 2009.

3.99% rate for contracts closed between June 30, 2009 and December 31, 2009.

Continue foreclosure prevention measures to keep people in their homes, help stabilize home prices and bolster the economy.

**The Effect:** *Reviving demand positively affects the global economy.*

Stops the fall in home values.

Encourages people to buy NOW instead of later.

Restores consumer confidence and gets them spending again.

Enhances the hard work that has been done to shore up our financial system.

Creates jobs opportunities across the country in every sector.

**Energizes the economy!**

Please check out the coalition's website, [www.fixhousingfirst.com](http://www.fixhousingfirst.com).





**Deep East Texas Association of Builders**  
**HOME PRODUCTS SHOW**  
**At the Lufkin Pitser-Garrison Civic Center**

601 N. Second St., Lufkin, TX

**Deep East Texas Association of Builders**

2833-E Ted Trout Dr.  
 PO Box 153337  
 Lufkin, Texas 75915  
 Phone: 936-875-3000  
 Fax: 936-875-3001  
 E-mail: [cathleendetab@consolidated.net](mailto:cathleendetab@consolidated.net)

**January 23-26, 2009**  
**Open to the Public:**  
**Friday night 6 pm to 9 pm**  
**Saturday 9 am to 7 pm**  
**Sunday 12 am to 5 pm**  
**Early Set-up Date January 22, 2009 8 am to Midnight**  
**Move-Out Date January 26, 2009**  
**Booth Size 10' x 10'**  
**Black Draping, White Table Cloth and skirt**  
**Each Booth \$350.00**  
**Table w/ Skirt and 2 Chairs \$30.00**  
**Non-DETAB Members \$400.00**  
**Ticket Prices \$5.00, children under 12 Free**  
**On the Lawn: Kid Zone with Bounce Room**  
**Supervised by Diboll Boy Scout Troop # 128**

**Sponsorships of all sizes available...contact Cathleen, EO at DETAB**  
**Advertising in the DETAB Home Products Show Magazine and Directory available**  
**CONTACT CATHLEEN AT DETAB**  
**(936) 875-3000 or [cathleendetab@consolidated.net](mailto:cathleendetab@consolidated.net)**  
**to reserve your presentation area**



MORRISON SUPPLY HOSTS ANGELINA COUNTY CHAMBER OF COMMERCE BUSINESS AFTER 5



# DETARB NEWS

