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Jacinto, San Augustine and Shelby.**

HOME PRODUCTS SHOW 2009



The DETAB Home Products Show, held at the Pitser Garrison Civic Center in Lufkin, was a great success for both the exhibitors and the public. The weekend of January 23-25 saw hundreds of homeowners and prospective homeowners visit our more than 60 booths for ideas and contacts for new home building, remodeling, additions, and updates in their homes. It was obvious that the local area folks there were very interested in the new, exciting and cutting edge products and services offered at the Show. It has been reported that many sales and leads for new business were obtained at the Show.

GAP broadcasting was present with their radio personalities broadcasting the activities and giving interviews live. Prize drawing winners were announced on the air, also, and many great prizes donated by the exhibitors have been awarded. KTRE TV was there, and a news report could be viewed on local channel 9 about the show.

We want to thank each and every exhibitor for their participation and support of the DETAB Home Products Show 2009. We also want to thank those of you who helped out with the door and with the Kid Zone.

Next year's DETAB Home Products Show 2010 will be held March 11 through 15 at the Pitser Garrison Civic Center again. Please contact the DETAB office to reserve your booth for 2010.

Thank you to each and every exhibitor for you participation in the DETAB Home Products Show 2009: A 1 Party Rentals of Lufkin, Accurate Assessment, Acme Brick, Angelina Bath & Marble, Texas Custom Cabinets, Barrett Appliances, BC Custom Homes, Boral Brick, C21 Bryan Realty, Carpets by Curiosity, Coburn's Supply, Commercial Bank of Texas, Countertops by Cannon, Dream Homes & Drafting, East Texas Brick, East Texas Professional Credit Union, Eastex Glass, EnviroTech, First Bank & Trust East Texas, GAP Broadcasting, Home Design Construction, Home Theater Concepts, Hunt Stone & Fireplace, Huntington Insurance, JCB Builders, Johnson Pools & Spas, KTRE TV, Lisa Wise & Kristin Greene Drafting, Maddux Building Supply, Mathews Fine Cabinetry, McCleskey Enterprises, McCoy's, Melvin Linton Homes, Morrison Supply, Mueller, Inc., Overhead Door of Lufkin, ProFoam Insulation, RiteWay Insulation, Royal Interiors, Stricklen Homes, Terminix, Texair Rainbow, Texas RR Commission, The Gutter Guys

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Letter from the President

Dear DETAB Members,

The DETAB Home Products Show 2009 was very successful for all the members who participated, and many of us got good leads, some of us made sales and signed contracts. Those who didn't show this year missed out on serious customers. Next year the Home Products show has been moved to March 11-15, in spring, in an effort to gain even more public attendance and participation.

THIS ISSUE IS DEDICATED TO THE
MEMORY OF OUR LOST COLLEAGUES:

Eugene Sustaita, TNT Electric

John Parker, Past President of DETAB

Blake Crisp, son of Kim and Angie Crisp of
Nacogdoches

Rally Day and Winter Board Meeting are February 25-29. Your Executive Board will be there to vote, and any participation in Rally Day would be much needed. We are ready to rally the troops for your industry betterment...this how YOU can make a difference!

Call to commit: Committee members are needed for the 2009 DETAB events. See the article below for a complete list of events. Membership on a committee would be an excellent way to contribute to the benefit of DETAB.

We have an immediate need for committee members and donations for the DETAB Garage Sale. This could be an excellent fundraiser for DETAB for little or no out-of-pocket expense. Anything you have available to donate would be beneficial. Contact DETAB, Hal Hunt of Hunt Stone & Fireplace, who is chairman, or David Hammack of Morrison Supply, committee member. There will be a Trap Shoot for the first time this year. It will be fun for all, with awards, trophies, and a crawfish boil. The 2009 DETAB Fishing tournament will be held at the Jackson Hill Marina. We plan a bigger tournament than previously held before. The Fishing Tournament was brought back because of the big response of interested members who missed us having it last year. We welcome any member to volunteer on these committees.

The 2009 Parade of Homes will tentatively be held the weekends of August 8-9 and 15-16. Contact us with any conflicts and to register your homes. It is time now to work on finishing, since your show home must be 90% complete in time for the Parade of Homes.

March Monthly Membership Luncheon will be held at the Chambers Community Center on Pershing St. in Lufkin (behind Lufkin Industry at the park.) We will have the luncheon catered in an interesting historical stone building. RSVP your lunch with us for March 5.

Yours in fellowship,

John C. Bryan

2009 Calendar of Events:

Spring -Garage Sale, Fishing Tournament, Membership Drive

Summer-Parade of Homes, August 8-9 & 15-16; Trap Shoot

Autumn -Golf Tournament

Winter-Home Products Show, March 11-15, 2010

Please contact the DETAB office at (936) 875-3000 or cathleendetab@consolidated.net with questions on these events. We will need committees to help arrange these events. Your contribution will be greatly appreciated and will guarantee the continuation of success of the Deep East Texas Association of Builders.



DETAB Members Luncheon March 5, 2009, 12:00 at Chambers Community Center,
506 Pershing Drive, Lufkin

All Member Meetings will be held on FIRST THURSDAYS at 12:00 unless otherwise notified. A drawing will be held for the Associate Members present, who will then be able to make a presentation of their products or services.

Please RSVP by March 1.

Bring a prospective member as a guest!

DETAB luncheons will no longer be able to be invoiced. Payment is due on or before meeting date.

There will be a Garage Sale Fund Raiser this spring. Please contact the DETAB office to let us know what items you have to donate. Items that you no longer wish to store will be appreciated, and proceeds will benefit the administrative operations of the Deep East Texas Association of Builders. You will be notified of the Garage Sale date and location as soon as a preliminary list of items is obtained. Some examples of “spring cleaning goods” are leftover windows, scratch-and-dent appliances, mismatched cabinetry...the type of goods that didn’t work out on your last projects or didn’t sell last season. Please RSVP at your earliest opportunity so that we can get the Garage Sale rolling!



MEMBERS LIST

BUILDERS

A-Plus Restoration & Construction-03/31/2009

Abel Flores General Contractor—5/31/2009

BC Custom Homes-12/31/2009

Billy Horton Builders—05/31/2009

Burton Homes-05/31/2009

C Square Development—05/31/2009

Christian Home Builders-03/31/2010

Custom Construction-05/31/2009

DB Builders-08/30/2009

DB Construction-03/31/2009

Diboll Williams Construction-05/31/2009

Dixon Construction —05/31/2009

Dream Homes & Drafting-03/31/2010

Frank Burrows Construction-03/31/2010

Goodwyn Construction-04/30/2009

Hamel Tile Construction-03/31/2009

Handmade Enterprises-05/31/2009

Hunter's Remodel & Construction-03/31/2009

JCB Builders-05/31/2009

Jeff Hamilton Construction—04/30/2009

Jim Ross Warren Construction-05/31/2009

Kerry Powell Construction—05/1/2009

McCleskey Enterprises-05/31/2009

McNeil Construction-05/31/2009

Melvin Linton Homes-03/31/2010

Montes Homes-05/31/2009

Nu Trend Homes—05/31/2009

Leon Morris Construction-05/31/2009

Palacio's Remodeling & Contractor-05/31/2009

Parker Homes & Repair-10/31/2009

Pat Foley Construction—05/31/2009

Stewart Construction-05/31/2009

Stricklen Homes-07/31/2009

The Card-Miles Group-07/31/2009

Tony Ware Construction-5/31/2009

ASSOCIATES

A 1 Party Party Rentals of Lufkin—9/30/2009

A-1 Johnny Portable Toilets-05/31/2009

A-1 Rent All-09/30/2009

Acme Brick Company-05/31/2009

Alligator Annie's—05/31/2009

American Real Estate-05/31/2009

Angelina Bath & Marble-05/31/2009

Angelina Glass-05/31/2009

Angelina Savings Bank-05/31/2009

Angelina Title-05/31/2009

Bancorp South—07/31/2009

Barrett Appliance-05/31/2009

Better Business Bureau-07/31/2009

Bonded Builders Warranty Group-09/30/2009

Boral Bricks-09/30/2009

Burton Homes—09/30/2009

Carpets by Curiosity-07/31/2009

CB Donovan Real Estate-05/31/2009

Center Point Energy-09/30/2009

Century AC Supply -09/30/2009

City of Lufkin Inspections-05/31/2009

Coburn's Supply-05/31/2009

Commercial Bank-05/31/2009

Community Title-05/31/2009

Contractors Supply-05/31/2009

Crown Pest Control-05/31/2009

Durett Ready Mix-07/31/2009

East Texas Brick-10/31/2009

East Texas Inspections—08/31/2009

Eastex Glass & Mirror-07/31/2009

Efficient Climate Control-12/31/2009

Elliott Electric-05/31/2009

Enviro-Tech Insulation-05/31/2009

Everett Griffith & Associates-03/01/2010

Express Personnel Services-05/31/2009

F & F Electric—05/31/2009

Ferrara's Heating & AC-10/31/2009

First Bank & Trust-05/31/2009

First Community Bank of the Woodlands-05/31/2009

Floors-N-More-07/31/2009

Gulf Coast of East Texas-05/31/2009

Habitat for Humanity of Angelina-10/31/2009

Habitat for Humanity of Angelina County —10/31/2009

Habitat for Humanity of Nacogdoches-09/30/2009

Hartmann Building Associates-03/31/2009

Hunt Stone & Fireplace-03/31/2010

Huntington State Bank-05/31/2009

Integra Group-03/31/2009

John Dyess Painting-03/31/2009

Johnson Appliance—05/31/2009

Johnson Excavating-05/31/2009

King's Plumbing-05/31/2009

L & S Floor Works-05/31/2009

Leal Landscaping & Lawn Care-05/31/2009

Lisa Wise Drafting-03/31/2009

Lufkin Daily News-03/31/2009

Lynn Williams Construction-09/30/2009

Maddux Building Materials-05/31/2009

Mathews Fine Cabinetry-05/31/2009

McCoy's Lumber-03/31/2010

Morrison Supply-05/31/2009

Nacogdoches Sheet Metal-05/31/2009

Overhead Door Company-05/31/2009

Polk Oil Company-05/31/2009

Pro Foam Insulators-07/31/2009

R & D Marble-05/31/2009

Rite-Way Insulation -05/31/2009

Rod's Drywall—10/31/2009

Ron's Pool Place-04/30/2009

Ritter Lumber-05/31/2009

Ross Motor Sports-05/31/2009

Safeco Security-05/31/2009

Seamans Construction Company-09/30/2009

Security & Guarantee-05/31/2009

Sherwin Williams-05/31/2009

Socia Septic Systems-05/31/2009

Stolz Engineering-05/31/2009

Stone Woodworks-05/31/2009

Temple Inland Forest Products-05/31/2009

Texas Custom Cabinets-12/31/2009

Texas State Bank-03/31/2010

The Attic Lift-05/31/2009

The Tradesman-05/31/2009

TNT Electric Company-05/31/2009

Tom Brown AC & Electric-05/31/2009

Transit Mix Concrete-05/31/2009

Truss Plumbing -05/31/2009

Walker & Byrd Building Materials-05/31/2009

Weatherization Partners-03/31/2009

Weatherman Roofing-03/31/2009

Wright Renovations-05/31/2009

MEMBERSHIPS DUE OR PAST DUE 02/28/2009

AmeriTex-12/31/2008 Kwik Kerb-01/31/2009

Baskin Builders-02/28/2009 Pella Windows & Doors-12/31/2008

Carl Bolton Const-01/31/2009 Mueller Inc-02/28/2009

Consolidated Communications-02/28/2009 East Texas Asphalt 02/28/2009

Countertops By Cannon-02/28/2009 Lufkin Granite-11/30/2008

Sears Commercial -08/31/2008

Homes By Hershel-02/28/2009 Signs by Debbie-07/31/2008

Skilern Construc-tion-02/28/2009 Please contact the DETAB office to renew your membership as soon as possible.

Harry's Building Material-

**reliance is...
earning your confidence
and trust**

Just like you, your employees need flexibility in their health care coverage. Blue Cross and Blue Shield of Texas offers health insurance coverage designed to be flexible and meet the needs of TAB members.

Sound good? More information about the TAB Health Insurance Program is available when you logon to aycockandfowlerins.com. Request a no obligation quote for your greatest asset – your employees by contacting Abby Schrader at (866) 426-4990 toll-free or by e-mail at aschrader@aandfins.com.



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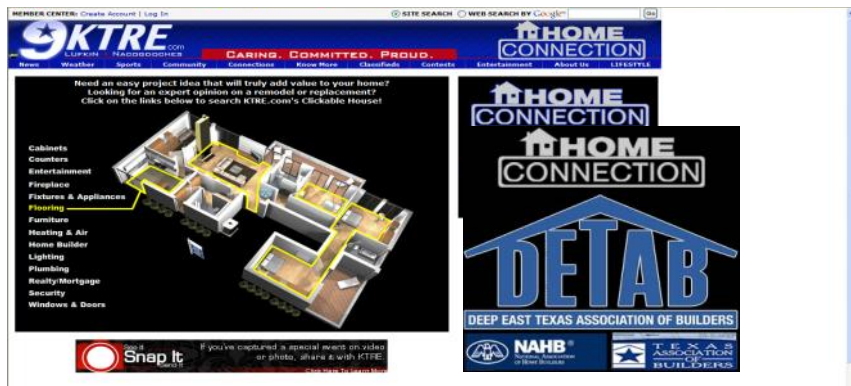
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We are still taking articles to submit
for the clickable house!
See Cathleen at the DETAB office to
submit.



TAB NEWS

RALLY DAY '09 *Join Us*

Governor Rick Perry
addresses the
Texas Association of Builders

Wednesday ~ February 25, 2009
10:30 a.m.
Capitol ~ South Steps

Rally Day Luncheon & Events to Follow
“Where Texas Builders
Make History”

We can't emphasize enough the importance of Rally Day at the capitol. You will be able to meet and talk with the State Legislators and their staffs, TAB action committees, and the others in the industry who are taking a stand and raising their voices to pass legislature that benefits the Building Industry. Please contact DETAB to register for Rally Day. A \$15 lunch fee will be collected.





NAHB NEWS

FROM: Joe Robson
NAHB Chairman

RE: Economic Stimulus Update

House and Senate conferees completed work on final elements of the stimulus legislation early this morning. I would like to provide you with a brief overview of what is in the final legislative package, particularly as it relates to the housing community.

House and Senate conferees have agreed upon a compromise stimulus package at a total cost of \$789 billion. The House is scheduled to vote on the package today and the Senate will follow suit shortly thereafter, with the expectation that the legislation will reach President Barack Obama's desk by Monday, Feb. 16.

There are several provisions in the overall stimulus package that will be beneficial for many of our members – and help stimulate demand for housing.

Chief among these is an \$8,000 home buyer tax credit for new home buyers. While we are disappointed and would have preferred a more enhanced tax credit like the Senate version, the conferees did retain some key elements from the Senate and made other modifications that are beneficial to home buyers and home builders. For qualified home purchases in 2009, the legislation:

- Stipulates that the \$8,000 tax credit does not have to be repaid, unlike the tax credit passed last summer;
- Keeps the tax credit refundable, or claimable regardless of tax liability;
- Extends the sunset date from July 1, 2009 until Dec. 1, 2009 so that consumers can utilize it during the critical summer and fall buying months;
- Allows tax credit home buyers to participate in the mortgage revenue bond program; and
- Permits state housing finance agencies to help buyers at closing by advancing the credit amount as a loan using tax-exempt bond proceeds.

While much of the industry's focus was on the home buyer tax credit, there are several other important components in the legislation that will help small businesses and bolster the housing market. H.R. 1, the American Recovery and Reinvestment Act of 2009, will:

- Help home borrowers in high-cost markets by extending the 2008 FHA, Fannie Mae and Freddie Mac loan limits of \$729,750 through the end of this year;
- Temporarily allow exchange of Low-Income Housing Tax Credit allocating authority for tax-exempt grants and appropriates \$2 billion in HOME funding for affordable housing projects;
- Provide up to a 10-year deferral of tax due to business debt restructuring;
- Expand the net operating loss carry back period from two years to five years for small businesses (businesses with average gross receipts of no more than \$15 million over the prior 3 years) for losses arising in tax year 2008;
- Extend the 25C existing home remodeler credit through the end of 2010, increase the credit rate from 10 percent to 30 percent, raise the lifetime cap from \$500 to \$1,500, and expand the set of qualifying property;
- Provide an Alternative Minimum Tax patch for tax year 2009;
- Increase bonus depreciation and Section 179 small business expensing for business investment in 2009;
- Increase New Markets Tax Credit allocating authority for 2008 and 2009; and
- Delay for one year the start of the 3 percent government contractor withholding requirement (from 2011 to 2012).

Once the bill is signed into law, NAHB will be reaching out to you and your locals to provide information and marketing tools to make home buyers aware of the tax credit and to help builders utilize other aspects of the legislation in order to maintain and/or grow their businesses. (Attached at the bottom of this memo is a file that contains key provisions of the American Recovery and Reinvestment Act of 2009.)

Keep in mind this stimulus legislation is just a first step and we know it is far from perfect. Rest assured, NAHB will leave no stone unturned until the housing market gets back on track. In the days, weeks and months ahead, NAHB plans to work closely with the Congress and the Administration on a host of issues to achieve these aims. Our primary focus will be on efforts to:

- End the credit crunch, particularly as it relates to acquisition, land development and home construction lending;
- Mitigate foreclosures; and
- Further reduce mortgage interest rates to stimulate home buying.

We will make every effort to keep you informed through your local association, Nation's Building News (NBN), and other communications vehicles over the coming days and weeks.



For lots more photos, go to www.deta.org and click on the HOME PRODUCTS SHOW PHOTOS link.



Deep East Texas Association of Builders
PO Box 153337
Lufkin, TX 75915

NEWS

DETAB



**HOME PRODUCT SHOW 2009 GREAT
SUCCESS!**

SEE PHOTOS & ARTICLE INSIDE



Happy Valentines Day !

